

Precision Ag Equipment & Seed Sales Specialist

Location: Eckley, CO

Position Type: Full-Time

Reports To: Equipment & Agronomy Lead

Who We Are

At Godsey Ag, we help growers make better decisions through technology, agronomy, and data. We believe in honest service, innovative tools, and bringing real value to every acre. As we expand our precision equipment and seed portfolio, we're looking for a driven professional who wants to grow with us and help farmers succeed.

About the Role

As a Precision Ag Equipment & Seed Sales Specialist, you'll be the trusted advisor farmers rely on for seed placement, in-field technology solutions, and crop performance insights. This is a hands-on, relationship-driven sales role built around helping customers improve ROI and adopt practical, profitable precision practices.

What You'll Do

- Grow precision equipment sales (GPS/RTK, displays, sensors, rate controllers, connectivity).
- Drive seed sales with confident hybrid/variety recommendations and placement strategies.
- Support customers with setup, calibration, and basic troubleshooting of precision systems.
- Build VRT prescriptions for seeding and fertility.
- Conduct regular on-farm visits, demos, and post-harvest performance reviews.
- Develop trusted customer relationships.

What You Bring

- Experience in precision ag, seed sales, agronomy, or ag equipment support preferred.

- Strong communication skills and genuine customer-first mindset.
- Ability to explain and troubleshoot farm technology.
- Self-motivated, organized, and comfortable managing your own territory.
- Valid driver's license and willingness to travel within territory.

What We Offer

- Competitive base salary + commissions across equipment, seed, and service revenue. Salary range expected \$60-120K depending on sales volume.
- Annual performance bonuses tied to territory growth.
- Full training on precision ag platforms, agronomy, and seed product lines.
- A supportive team environment where your ideas matter and your work directly impacts growers.
- Clear advancement paths as our business expands.

How to Apply

Send your resume to info@godseyag.com or call Chad at 970-630-7732 for more information.